

REGISTER
BY
OCTOBER 8



© 2012. Photo courtesy of the Outrigger Reef on the Beach. Ric Noyls Photography

ANNUAL RETREAT

OCTOBER 17-18, 2014
OUTRIGGER REEF ON THE BEACH

REGISTRATION

DUE: October 8

Register online at www.fbcofhawaii.org/annualretreat. Registration does not include accommodations.

MEMBERS: Family businesses may register a total of four people free-of-charge. Non-family businesses may register a total of two people free-of-charge.

NON-MEMBERS: \$650.00 per person

ACCOMMODATIONS

ROOM RATE:

\$259 Moderate Room
\$269 City View Room

BOOK BY: September 16

Make reservations directly online at www.fbcofhawaii.org/outrigger or by calling (866) 281-2375. Mention the Family Business Center of Hawaii. Room rate is per night and does not include taxes.

The Outrigger Reef is located at 2169 Kalia Road, Honolulu, HI 96815.

CONSULTATION

Members will have the opportunity to meet with the presenters for one hour private consultations. The consultation schedule and sign-up instructions will be emailed to the FBCH listserv.

QUESTIONS

Krystal Lee, Program Manager
(808) 956-5092 or krystals@hawaii.edu

PRESENTERS



DOUGLAS D. BOX

Founder of Box Family Advisors, LLC

"I did not choose to enter the field of family business. I was called to it. The call is very strong."



ED HART

Director of the Center for Family Business, Mihaylo College of Business and Economics, Cal State Fullerton

"I owe every bit of any success I have had in my career to the relationships I have built over the years, and to the knowledge that every person comes into our lives for a reason."

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DOUGLAS D. BOX

Founder of Box Family Advisors, LLC

Douglas D. Box formed Box Family Advisors, LLC in 2005 and began consulting with a wide variety of privately-held, family based firms. Son of legendary oilman and entrepreneur Cloyce K. Box, Doug worked in a family business all of his life, learning the oil & gas and cement businesses from the ground up.

When his father (who was then the CEO of the publicly traded company) died suddenly, a family ordeal that would last four years ensued. As president of the family holding company, Doug led the sale of the family oil and gas firm under heavily-conflicted circumstances.

Recognizing an unfulfilled need from his family's experience, Doug has made a commitment to help

families who work together to achieve the best possible results.

As a result of his vast personal knowledge of family business, Mr. Box has a unique perspective and compassion that families in business together need to succeed, making him an excellent candidate for family business consulting. Doug graduated from the University of Texas at Austin, and holds an MBA with honors from Baylor University. In April 2011 he received a Master of Arts from the SMU Center for Conflict Management and Dispute Resolution. He has been a member of the Family Firm Institute since 2005 and has received the FFI Certificate in Family Business Advising.



ED HART

Director of the Center for Family Business, Mihaylo College of Business and Economics, Cal State Fullerton

Ed Hart is an author and public speaker, focusing in the areas of leadership, building trust, networking, legacy, success in family business, mentoring, and developing relationships. He believes that we are all created to make a difference and leave a legacy, and in the importance of finding good in everyone. He has written several books and articles, and engages his audiences and readers through the use of personal stories from his experiences in professional sports, and over 25 years of business travel and consulting around the globe.

Hart is the Director of the Center for Family Business at Cal State Fullerton, where he works with over 50 family enterprises throughout Southern California. Prior to joining CSUF, he was the Director of Business Development at the USC Marshall School of Business.

Prior to working at USC, Hart was the General Manager of the Orange County Flyers professional baseball team. He spends a great deal of time

mentoring young professional athletes on their community responsibilities, and preparing them for life after sports. He has worked closely with former Major Leaguers Garry Templeton, Charlie Hough, Darrell Evans, Jose Canseco, Rickey Henderson, Paul Abbott, and several others in these efforts.

As a public speaker, Hart is a member of The Elite Speakers Bureau, founded by Denise Brown, the sister of the late Nicole Brown Simpson. You will leave one of his events inspired and motivated to take action to improve your life, your relationships, your job, etc.

Hart has a degree in Business Management from Pepperdine University, and certificates in Management, and Executive Leadership from USC. He is fluent (writing, reading, speaking) in Spanish. Hart is currently writing a book on leadership entitled "Speak from the Hart".

DAY 1 • FRIDAY, OCTOBER 17

8:00 AM	REGISTRATION
8:30 AM	OPENING REMARKS AND INTRODUCTIONS
9:00 AM	THE RISE AND FALL OF A FAMILY BUSINESS
10:30 AM	BREAK
10:40 AM	CONTINUE: THE RISE AND FALL OF A FAMILY BUSINESS
11:15 AM	QUESTION & ANSWER Debrief of morning session
11:45 AM	LUNCH
1:00 PM	BUILDING TRUST IN A FAMILY BUSINESS
2:15 PM	BREAK
2:25 PM	CONTINUE: BUILDING TRUST IN A FAMILY BUSINESS QUESTION & ANSWER
3:00 PM	STRATEGIC USE OF ADVISORS
4:00 PM	BREAK
4:15 PM	COCKTAIL RECEPTION
5:30 PM	END

DAY 2 • SATURDAY, OCTOBER 18

7:00 AM	BREAKFAST AT YOUR LEISURE
8:30 AM	TRUST FACTORS Review assignment and discussions from Friday session
10:15 AM	BREAK
10:30 AM	THE CONSTRUCTIVE USE OF CONFLICT
11:45 AM	LUNCH
1:00 PM	FACILITATED WORKSHOP WITH DEVELOPMENT OF PERSONAL AND FAMILY BUSINESS ACTION PLAN Wrap up of workshop and Q&A
2:00	ADJOURN